

COMMONGROUND

FEBRUARY 2021

INTERDEPENDABILITY IN ACTION

Trust and strong relationships power our work at Great Lakes Coca-Cola



Reyes Holdings, GLCC (Great Lakes Coca-Cola), Grand Rapids, Mich. - Our growing list of projects at Great Lakes Coca-Cola is all about successful relationships - with our customer and each other.

Brandon Gartee, GEM business development, had stayed in touch with **Casey Gerber**, a former GEM associate who now manages multiple facilities for Great Lakes Coca-Cola.

The relationship with Gerber led to HVAC work at six locations for the Service Group, led by **Nick Lange** and **Wayne Barber**, and projects for RLI in Detroit and Flint, led by **Joe Krietsch**.

In 2020, a loading dock expansion project in Grand Rapids rapidly grew into a major plant refurbishment.

The Michigan RLG team brought in the GPS team led by **Jim Buchanan**, **Ryan Mathewson** and **Krietsch**. **Don McClellan**, RLI superintendent, worked closely with **Kurt McKee**, GEM project manager. **Casey Conine** and **Jayson Cleghorn**, GEM project engineers, assisted with on-site

activities. **Walt Waclawski** and **Natalie Ziakam**, in GEM and RLI accounting, worked with a unique billing process.

The team put their customer first - but regard for each other was a close second, says **Ben Eisel**, general manager, SE Michigan operations.

"The beautiful thing is, we are still developing work for Great Lakes Coca-Cola, and we, as RLG, intend to be their trusted advisor for years to come," Eisel adds.

Barber says trust among team members is key. "If I ask for feedback, they will tell me the truth. I can pick their brain and ask them questions."

"Teamwork was the sole reason for our success," says McKee. "Without the bond and trust between us, we would never have achieved our goals. 'One for all and all for one.' We're a family and proud to wear the letters RLG."

You can always count on me
- the Building Success Together Roadmap

Interdependability:

Making the choice to work together and be the person others can count on to accomplish something even greater than what could be achieved working independently.



Series on RLG Black/African-American associates starts with February article on Willie Jefferson

A series of articles honoring RLG Black/African-American associates starts this month, with a story on Willie Jefferson, retired RLI operator, in the Feb. 24 edition of The Sojourner's Truth (thetruthtoledo.com). For a print copy, contact June Remley, 419-206-1262, june.remley@rlgbuilds.com

RLG PEOPLE

New roles for RLI managers



Brad Deal
Senior Vice President
Construction Services



Justin Rossi
Senior Vice President
Construction
Operations



Matt Arnold
Vice President
Preconstruction
Operations



Mike Mutscheller
Project Executive



A promotion

Johnathon Grace has been promoted to account manager in the GEM Energy Service Group.

Welcome, new associates!

Zach Aichholz
Project Coordinator
Service Group
GEM Lima



More RLG People news on back >

RUDOLPH LIBBE INC
GEM INC
GEM ENERGY
LEHMAN DAMAN
RUDOLPH LIBBE PROPERTIES



RLG PEOPLE

Welcome, new associates!



Collin Bohland
Preconstruction
Services
RLI Walbridge

Lucas Fackler
Project Manager/
Estimator
Mechanical Group
GEM Walbridge



Tyler Kopp
Facility Manager
GEM Walbridge

Dan Beadle
Account Manager
Service Group
GEM Walbridge



Welcome, spring co-ops!



Evan Barr
BGSU-Construction
Engineering
Preconstruction
Services
RLI Walbridge

Randy Fry
UT-Mechanical
Engineering
Technology
Mechanical Group
GEM Walbridge



Kodi Albright
UT-Civil Engineering
Project Management
RLI Walbridge

WANT TO EXCEL AT KEEPING COMMITMENTS?

Find an 'accountability partner'

We could all use support in keeping our commitments - especially during tough times with countless distractions.

An accountability partner is someone who coaches another person to help them keep commitments. Your accountability partner can be anyone you trust - a coworker, friend, neighbor or family member.

An accountability partner:

- Tracks your progress as you work toward goals.

- Keeps you honest by calling you out when you make excuses.
- Uncovers your blind spots by helping you see roadblocks preventing you from reaching your goals.
- Warns you when you're reverting to the behavior you're trying to change.
- Serves as your sounding board to listen, brainstorm and discuss solutions.

For more information, go to <https://www.fearlessculture.design/blog-posts/how-to-increase-your-chances-of-success-get-an-accountability-partner>

A PERFECT '10'

Kudos from Land-Air on successful completion of Spec Building 2

Land-Air Industrial Park, Swanton - Land-Air gave RLG a perfect "10" for its work on Spec Building 2.

The 105,000-square-foot warehouse/office was completed in December.

RLG was design/build contractor. **RLI** self-performed sitework, including utilities, carpentry and concrete. **GEM** performed steel erection and MEP work.

"RLG was a pleasure to work with while bringing the quality project in safely and ahead of schedule."

- Brent Gerken, Land-Air

Brent Gerken, of Land-Air, says:

"We would definitely enlist RLG to perform future building projects. The services provided on this project, from top to bottom, were excellent. RLG was a pleasure to work with while bringing the quality project in safely and ahead of schedule."

NEW CONTRACTS

FM360

Congratulations, **FM360 team**, on a new customer: **Dura Temp Corporation** in Holland, which signed for an annual agreement. Dura Temp is already an HVAC customer and reached out to GEM for FM360 services.

Service Group

Congratulations to **GEM Energy Service Group** on signing six new customers:

- **Manahan, Toledo**
- **Midwest Vascular, Holland**
- **MTM Ventures, Sylvania**
- **ProMedica Home Medical Equipment, Toledo**
- **ProMedica Memorial Hospital, Fremont**
- **Great Lakes Community Action Partnership (GLCAP), Fremont**

Thanks for the leads!

Kevin Comerford
Brian Neal
Eric Slink
Andy Wren
Brian Zientek

Each associate who reports a business lead is entered into a drawing for \$100 in RLI or GEM merchandise.

Report your leads to:
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Christie.Fair@RLGbuilds.com

Elizabeth Hancock, ext. 2603 (GEM)
Elizabeth.Hancock@rlgbuilds.com