

COMMONGROUND

OCTOBER 12, 2016



Two views of the clarifier at U.S. Gypsum

NEW PROJECTS

U.S. Gypsum clarifier; new addition for Principle Business Enterprises

U.S. Gypsum Company, Port Clinton - RLG is installing a new clarifier.

All GEM trades will be on site to install the new clarifier and pumps, fabricate and install piping, install electrical connections for pumps, control work and insulation.

RLI is pouring foundations for the new clarifier and installing/pouring new holding tank.

GEM scanned the building interior to make sure piping was fabricated accurately.

Work will be complete by the end of this year.

Leading the team:

Joe Pesci, GEM estimator
Jeremy Johnson, GEM project manager
Don Meier, GEM pipefitter foreman
Andy Perry, GEM boilermaker foreman
Ken Youster, RLI foreman

...

GM Powertrain Defiance Foundry - RLG associates are installing a Starrco modular office on an existing mezzanine.

RLI is general contractor and is self-performing plywood decking and erecting the 74-foot by 38-foot building.

GEM is installing metal decking and performing electrical and HVAC work.

The RLG team will work in the middle of the plant as GM operations continue around their tasks. The project starts in mid-October and will be complete in December.

Leading the team:

Brian Seeger, business development
Nick Walby, account manager

...

Principle Business Enterprises, Bowling Green - RLG associates are building a 47,000-square-foot addition to the existing headquarters.

RLI is construction manager/general contractor and is self-performing sitework, concrete and masonry. GEM is erecting the Varco-Pruden pre-engineered metal building. The project will be complete in spring 2017.

Continued on back >

CUSTOMER FEEDBACK

Mercy, Detroit Diesel and Owens-Illinois praise RLG

Renee A. Davis, ER Manager Mercy Health - Perrysburg and Sylvania, compliments the RLI team on the Mercy ER projects:

"Let the folks at RLI know all is happy, happy, happy at Pburg/Sylvania!"

...

Robert Rowe, of Detroit Diesel Corporation, says of the RLG Michigan team's performance on the furnace removal and capping job:

"Extremely satisfied ... Excellent field personnel and project management... Always deliver a quality project, on time and with excellent supervision and responsiveness to owners' needs."

...

Jennifer Heinze, GEM electrician, passes along praise from **Owens-Illinois** on the section box installation project:

"O-I was very impressed with our zero safety issues and our ability to get the job done on time and in very limited space to work in. Kelley Ailstock was very impressed with our knowledge and ability to solve issues quickly. Kelley travels all over the United States installing section boxes for O-I with various contractors. He said GEM was very impressive and skilled. Thank you all for everything you did to make this project a success!!"

RLG PEOPLE

New associate

Corbin Lewis
Project Manager
RLI



RUDOLPH LIBBE INC
GEM INC
GEM ENERGY
LEHMAN DAMAN
RUDOLPH LIBBE PROPERTIES





Above, L-R: **Johnny Deleon** and **Frank Bernal** of RLI, and **Brad Plaucher** of GEM drive piles for the ONU solar array. Below: **Brian Cummings** signs a commemorative solar panel presented to ONU.



THANKS FOR THE LEADS

Next drawing is in January

Congratulations to the winners of the 3rd quarter leads drawing:

Derrick Sattler, GEM
Mark Hoffman, RLI

Each associate who reports a business lead is entered into a drawing for \$100 in RLI or GEM merchandise.

The next drawing is in January for leads reported in October, November and December.

Thanks for the leads:

Tony Hujik
Gail Ritchie
Kyle Stang

Report your leads to:

Haley Buchman, GEM, ext. 2603
Haley.Buchman@RLGbuilds.com

Christie Fair, RLI, ext. 3246
Christie.Fair@RLGbuilds.com

NEW PROJECTS

Principal Business Enterprises and a new HQ for The Collaborative

> *Principle Business Enterprises, continued from front*

Leading the team:

Mike Livingston, RLI senior preconstruction operations coordinator

Ron Kuzma, RLI pre-engineered building coordinator

Scott Libbe, RLI business development representative

Corbin Lewis, RLI project manager

Andy Moya, GEM estimator/project manager

Chuck Aguirre, superintendent

Did you know? RLI and GEM constructed a 50,000-square-foot addition for Principle Business Enterprises in 2004.

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The Collaborative, Toledo - RLG is performing a 9,000-square-foot buildout for The Collaborative's new offices at One Seagate.

The space is the former Ricardo's Restaurant on the Park Level of One Seagate.

RLI is general contractor and is self-performing miscellaneous demolition, doors/hardware and millwork installation. GEM is performing plumbing, HVAC, electrical and teledata work.

RLG is working directly for the architects, who are designing their own space.

The project will be complete in mid December

Leading the team:

Dan Diekman, RLI account manager

Jim Cannon, superintendent

Jason Bartley, GEM electrical estimator/project manager

Jason Cobb, GEM plumbing/mechanical estimator/project manager

LONG-TIME GEM CUSTOMER TALKS TO ENR MIDWEST

Jones-Hamilton interviewed for Specialty Contractor of 2016 story

Gerry Danes, project manager at **Jones-Hamilton**, is quoted in the *ENR Midwest* story on GEM's recognition as Specialty Contractor of 2016:

"GEM has the skills and expertise in every discipline we need to add capacity, improve capability and performance, and help us fix problems in any area of our operations."

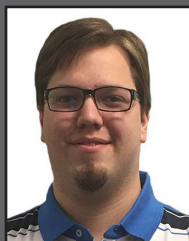
Danes continues: "GEM's skill and expertise start with their people. They are committed to doing quality work that adds value to our business. Being an

employee-owned company, Jones-Hamilton's success is largely due to engagement of all employees striving to improve performance in their area of responsibility. GEM's people have the same approach to their work, so they almost become an extension of our employee base for whatever project they are doing for us."

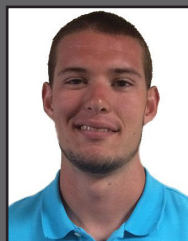
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Based on 2015 regional revenue, GEM is ranked sixth on ENR Midwest's Top Specialty Contractors list for 2016, up from 10th last year. In the dominant mechanical sector, GEM is ranked fourth.

WELCOME, FALL CO-OPS!



Shane Dings
GEM
Mechanical



Caleb Stuart
RLI Project Management
ONU Solar Site



Mitchell Wright
RLI
Special Accounts



Matthew Young
RLI
Special Accounts